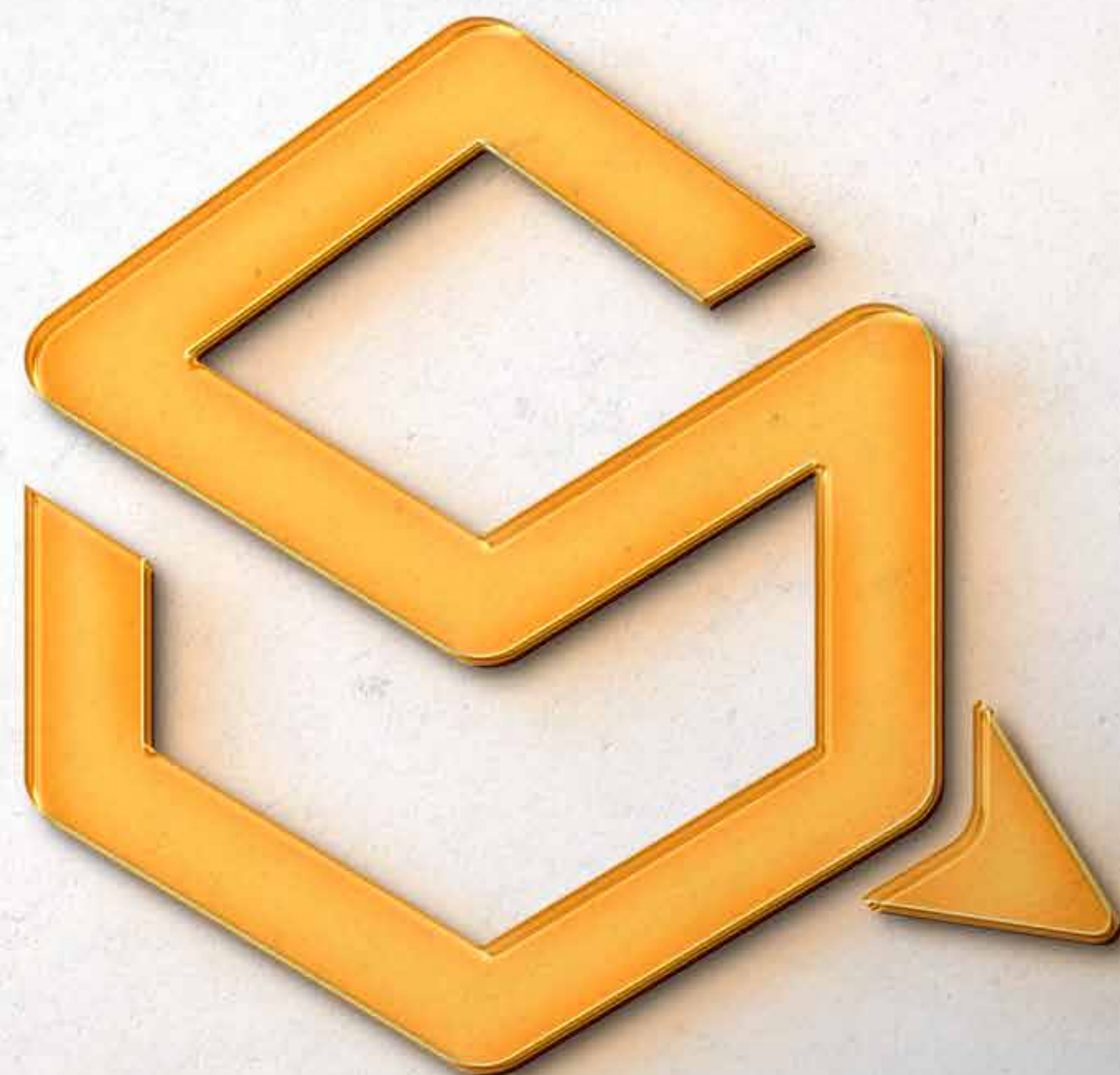




SERVICE PORTFOLIO

Who we are?

At S&Q Advisors, we excel in **Operational Safety and Quality**, with a primary focus on the aeronautical industry. Established in 2015 by a highly experienced aviation team, we have built a legacy of excellence and commitment to service.

Our vast experience in **Quality Management, Safety, and Operational Risk Management** allows us to cover all the administrative and operational aspects of a company, offering personalized solutions that significantly improve organizational culture.

Our goal is to advise companies in high-risk environments to achieve and exceed their goals in Operational Safety and Quality. We implement top-level standards, innovative practices, and advanced technologies, ensuring **exceptional results**.



QUALITY



SAFETY



MANAGEMENT

Discover how we can transform your company's safety and quality standards. Contact us for a free consultation and elevate your business performance with S&Q Advisors.

Our *Commitment*

At S&Q Advisors, we recognize the crucial importance of safety in operational processes and its impact on all levels: customers, employees, and assets. Our approach focuses on providing comprehensive and **personalized solutions**, led by a team of committed experts and efficient processes. We strive to exceed expectations, maintaining unbreakable **professional ethics** and a constant commitment to **continuous improvement**.

Our vision is to be a reference in **operational safety**, managing our resources with a standard of excellence to achieve success and earn our clients' trust. We believe in continuous improvement, impeccable professional ethics, and a strong team spirit to achieve our goals.

Our objectives and strategies are rooted in fulfilling our commitments, promoting our employees' growth, and closely collaborating with the professional and social community. We dedicate ourselves to strengthening our image and positioning ourselves as the leading consultancy in **advisory excellence**.



At S&Q Advisors, we recognize that
values are fundamental to achieving
success.



Our Values

Our commitment to excellence is reflected in every interaction and project. The values that guide us go beyond mere words; **they represent the heart of our service and our passion for protecting our clients and experts.**

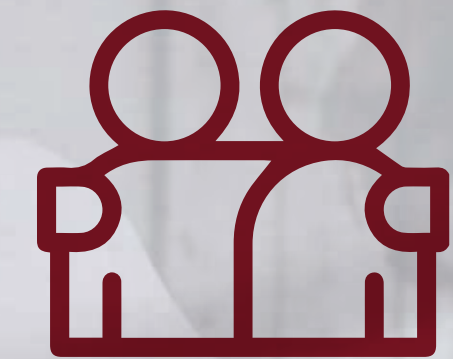
Our values, which form the basis of our work with nationally and internationally renowned companies, are:

These values are the axis of our identity and the guarantee of our service, positioning us as a reliable and ethical partner in the industry.



Teamwork

We believe in the power of collaboration and the unity of talents to achieve common goals.



Trust

We foster strong and transparent relationships both internally and with our clients.



Passion

Driven by a fervent dedication to safety and quality, motivating every action and decision.



Integrity

We maintain an unwavering commitment to honesty and rectitude, guiding our conduct and operations.

Services

CONSULTANCY IN PROCESS MANAGEMENT SYSTEMS (QMS/SMS/SEMS)

Specialists in the analysis, development, implementation, and improvement of Safety and Quality Management Systems aligned with international aviation standards. We ensure effective risk management and high compliance levels, enhancing process integration and boosting operational safety confidence.



OPERATIONAL RISK EVALUATION



We conduct on-site analysis to identify and calibrate operational risks, focusing on incident prevention and strengthening decision-making. Our comprehensive approach spans from risk analysis to mitigation strategy implementation, thus creating safer work environments.

TECHNICAL EVALUATION OF ASSETS AND EQUIPMENT

We perform detailed physical and documentary inspections of the airworthiness of aeronautical assets, including planes, engines, and landing gear. We manage aircraft receipt and return according to industry standards and contracts, offering specialized technical support in maintenance following the manufacturer's and operator's programs.



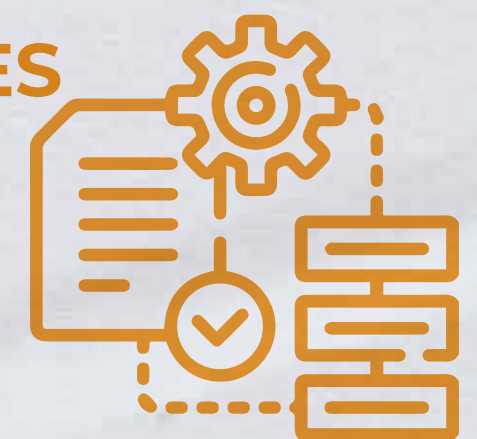
AUDITS

Documentary verification and implementation of internal processes where expert identification is crucial, focused on risk detection and assessment, concluding with action plan formulation for effective mitigation measures. We promote organizational control and preparation for international certifications like IOSA, ISSA, ISAGO, BARS.



OUTSOURCING OF CONTROL PROCESSES

We offer outsourced management of critical processes, allowing companies to focus on their strategic functions while leveraging our experience and resources in the aeronautical sector. This includes audit program management, supplier monitoring, quality control in maintenance, and airworthiness management.



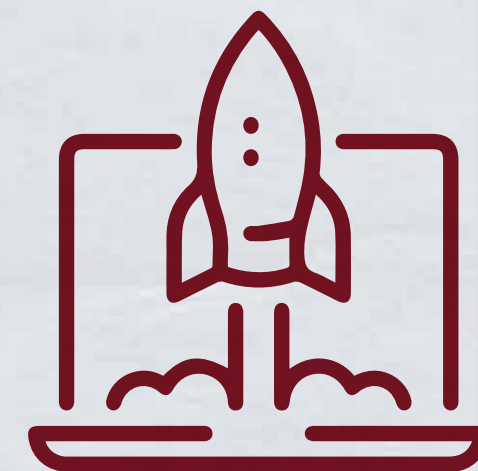
ACCIDENT AND INCIDENT INVESTIGATION

We conduct thorough investigations of incidents and accidents, including minor events impacting operational safety. Our focus is on identifying causes and contributory factors, using the S&Q team's competencies to recommend corrective and preventive actions, thus fostering continuous improvement and future occurrence prevention.



OPERATIONAL STARTUP

We provide comprehensive assistance in launching aeronautical operations and projects, covering everything from initial planning and certification to effective execution and supervision, ensuring a successful and standard-compliant operational start.



BRAND REPRESENTATION

We act as local or regional representatives for brands and manufacturers in the aeronautical industry, managing sales, post-sale services, and client relations in specific markets, ensuring effective presence and quality service.



TRAINING

We offer specialized training programs for personnel in the aeronautical industry, including air operators, maintenance organizations, and service providers. Our training focuses on fostering a high-level safety and quality culture for effective implementation.



Services

Case Study

1. Aviation Sector

Project: IOSA Pre-certification Audit and Risk Management Advisory

Result: Guided by the expertise of S&Q Advisors, a leading airline successfully passed the IOSA Pre-certification Audit, leading to its re-certification by IATA. Our proven methodology in identifying and managing operational risks has ensured global standards of aviation safety.

2. Forestry Sector

Project: Monitoring and Control of Aeronautical Suppliers

Result: S&Q Advisors, taking charge of the aeronautical suppliers' monitoring and control for a prominent forestry company, has achieved a six-year consecutive accident-free record. Our strategic focus on operational safety and quality has been instrumental in maintaining a safe and efficient operational environment within the industry.

3. Aviation Sector

Project: Organizational and Capabilities Assessment in the Selection Process for Airport Services Providers (Ground and Passenger Services).

Result: S&Q Advisors' consultants assessed the capabilities of applicants for this contract with their client, identifying strengths and weaknesses and the risks that could affect reliability and punctuality when eventually taking over the demand for their flights. S&Q Advisors guided the airline towards the applicant with the best potential and lowest risk to its operation.

4. Aviation Sector

Project: Incorporation of Aircraft into the Passenger Transport Fleet.

Result: S&Q Advisors conducted the technical evaluation of regional aircraft across six units and monitored the essential conditioning for acceptance under the criteria of the new civil aviation authority, ensuring optimal operational performance. The airline has successfully integrated these aircraft with excellent results, achieving high reliability, strengthening passenger trust, and market positioning.

5. Oil Exploitation Sector

Project: Safety Assessment of Air Transport Services for Operational Staff to Oil Wells, Onshore and Offshore.

Result: With the expert knowledge of the S&Q Advisors team, the level of operational safety has been controlled, especially focusing on the technical condition of the aircraft (planes and helicopters) of various companies (providers) across Latin America that provide this service, maintaining the reliability of the journeys at the highest level of safety and without incidents.

Our *Clients*

AIRBUS

ARAUCO S.A

AVIO CHILE

PERENCO

AFSI

FLYBONDI

AIRCOBRAZ

SKY AIRLINES

COPA AIRLINES

AIRSEAAIR RPAS

SELETAR AIRPORT

ANGULUS AVIATION

CHANGI AIRPORT SINGAPORE

ELETRANS

JETSMART

UNIVERSIDAD EAFIT

QSL CONSULT

GILBARCO VEEDER - ROOT

DUXPARTNERS



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Your trust is our most
valuable asset

